

Collabera®

CLASSIC TAKEAWAY

EMBRACING
CHALLENGE

INSPIRING
MENTORSHIP

ACHIEVING
RESULTS

THE JOURNEY
OF BECOMING
A LEADER

VIJAYPAL RAWAT

DIRECTOR - TALENT ACQUISITION

GTC
MAFCOM

Up
Close
& PERSONAL



The Path To Leadership

- Embracing Challenges
- Results-Driven Mindset
- Mentoring Others
- Focused Approach

CLASSIC
TAKEAWAY



Celebrate Every Achievement

Vijaypal believes in inclusiveness and taking up challenges as and when needed.

“Every small win count for a celebration.

This makes an individual realize a sense of belongingness.



THE EVOLUTION OF A LEADER

The journey began as an MRL in Manufacturing Retail Domain in August 2007.

In the next 2 years; Vijaypal got his first gig of mentorship, and the upscaling of his career path didn't stop since then.

In 2019, Vijaypal became Assistant Director of Talent Acquisition team and now serving as a Director of Talent Acquisition.

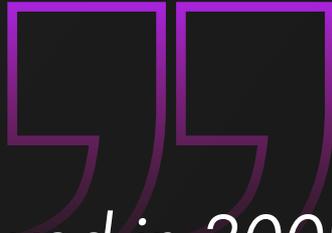
NAVIGATING CHALLENGING TIMES

The year 2008 – “The Year of Recession”

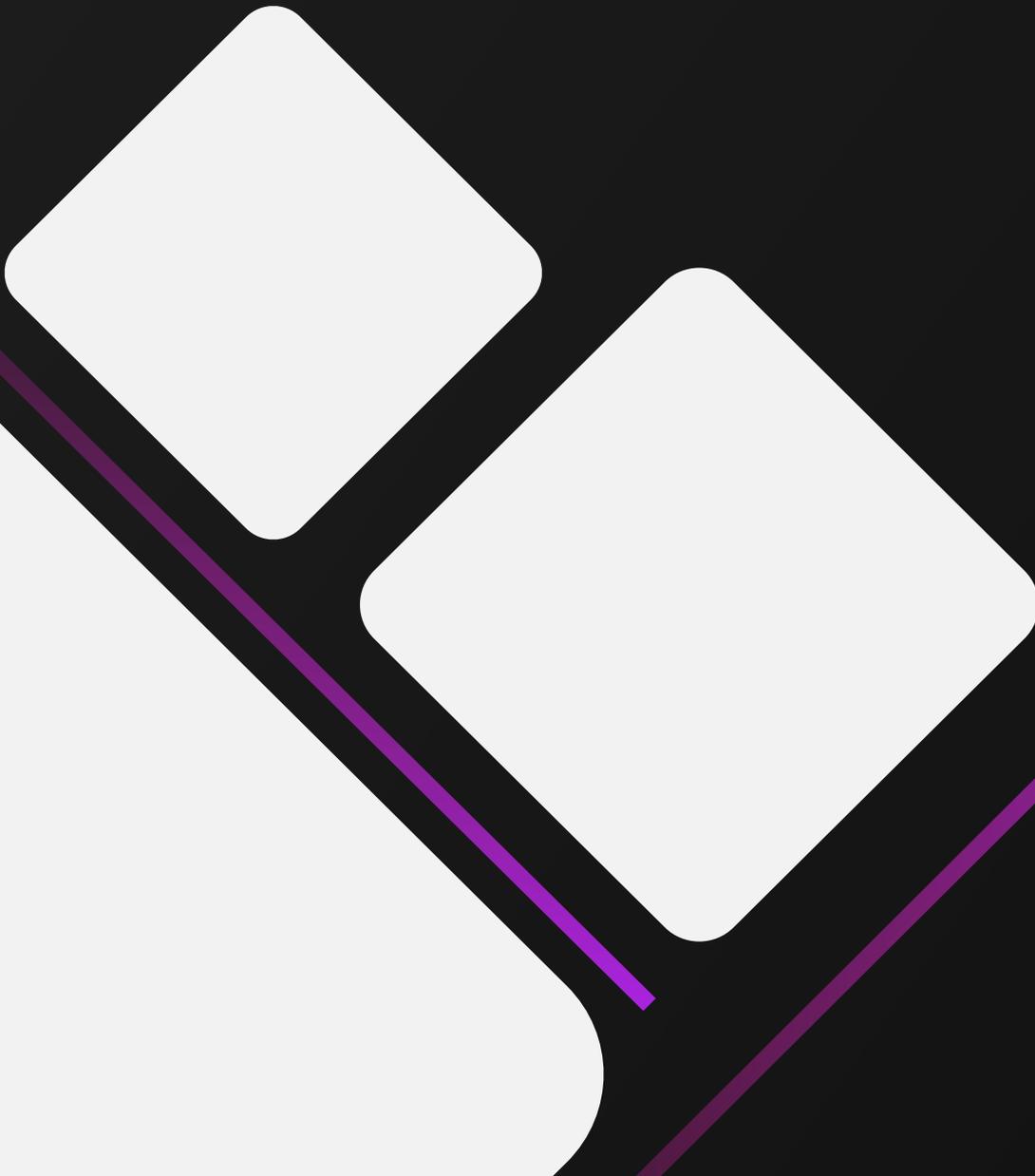
Vijaypal faced a challenging time in his career during this period.

But he strongly believed in “Focusing on available opportunities” and this made him succeed during these tough times.

In January 2009, Vijaypal became part of the AT&T client, opening doors to more opportunities and a path to success.



The success I achieved in 2009 gave me a whole new perspective.



OPPORTUNITIES

A photograph of four men in suits standing together at a Collabera event. The background features a repeating pattern of the Collabera logo and 'ANNUAL AWARDS GALA'. The men are smiling and appear to be in a celebratory mood. One man is wearing a pink bow tie, while the others are in dark suits with white shirts and ties.

The first breakthrough happened in 2011 when he successfully secured 94 starts for the HP client, narrowly missing the three-digit mark.

2011

2009

Within two years of joining (2009), Vijaypal was officially appointed as a Team Lead.

2014

In 2014, Vijaypal traveled to the US, attending meetings and seminars for HP and Dell clients.

SEIZED

In 2016, Vijaypal transitioned from the HP & Dell account to handle Accenture (in a TAM capacity). It was a challenging role with 24 team members: This marked his journey from TAM to STAM.

2016

Choosing the second opportunity, Vijaypal succeeded in the role: This marked the beginning of his journey as an Associate Director from the year 2019.

2019

2018

In 2018, Vijaypal received two significant opportunities:
Getting involved with the Baroda Sales team.
Mentoring newly hired STAM from Rtech.

VIEWS POST COVID WORKING STYLE

HYBRID / WORK FROM HOME

Hybrid working culture was a dream for Indians, which got fulfilled because of Covid

Vijaypal tends to take every situation positively and has successfully inculcated Hybrid working for his team.

He believes in Self-discipline and to adapt the situation/change.

”

To take any change positively or negatively depends on an individual.

The biggest advantage of post covid working style is
People can spend more time with their families & this has brought increased efficiency in work.

LEADERSHIP QUALITIES



Always focus on what is available, rather than what will be available.

Balancing between Business and People is crucial in corporate settings. Self-discipline is paramount in the era of hybrid work culture. Stay true to yourself, and success will follow, regardless of the circumstances.



WORK-LIFE BALANCE

Family holds equal importance. Allocate ample time to your family life. Whenever possible, take a few days off and go on outings to relax and spend time with your loved ones.

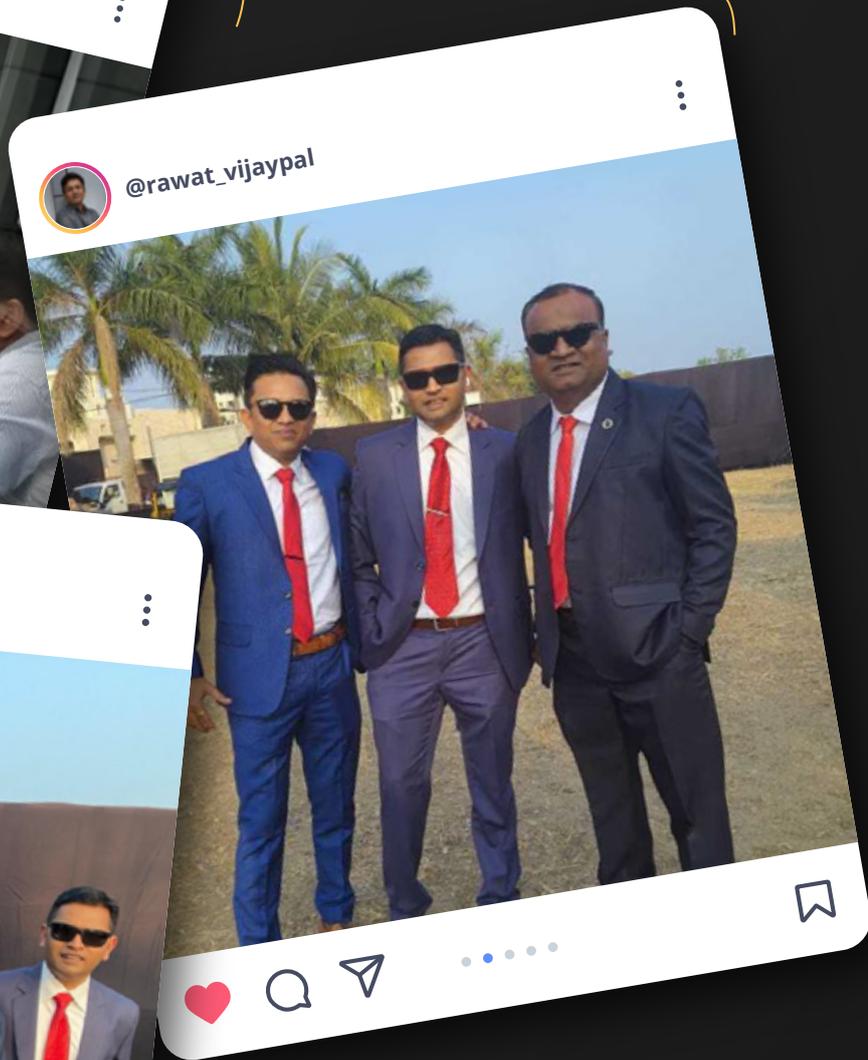
Give your social circle a good amount of time – this will help you rejuvenate and do better at work.

Family support is crucial for success, and Vijaypal feels fortunate to have it.



FRIENDSHIPS AT COLLABERA

Having a friendly nature has led to numerous friendships throughout Vijaypal's professional journey.



Some are alumni of Collabera, while others continue to be lifelong friends.

A decade of friendship has transformed into a close-knit family.

Special Notes

Flowers bloom even when nobody is present. Similarly, cultivating self-discipline is the key to success.



Enjoy your work, celebrate small victories frequently to boost morale, and always remember that **"You are your own competitor."**

Collabera®

DESIGNED BY

^{GTC}
MARCOM

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